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## **NEWS ANNOUNCEMENT**

*For Immediate Release*

### **AQUBANC JOINS BLACKBAUD DEVELOPER NETWORK**

**Charleston, SC May 18, 2005** – Blackbaud Inc. (NASDAQ: BLKB), the leading global provider of software and related services designed specifically for nonprofit organizations, announced today that Aqubanc, LLC has joined its developer network program.

James Cowen, CEO at Aqubanc, explains: *“At last year’s Christian Management expo Blackbaud became interested in partnering with Aqubanc after discovering our proven ability to work with several competing players within the nonprofit arena. We have been very pleased with the efforts and scrutiny put forth by Diana Gress, Channel Technical Services manager at Blackbaud, to help us cement our relationship in late 2004. Her efforts and those of the rest of Blackbaud team match our investment in this relationship.”*

Steve Dettor, Blackbaud’s Director of Channel Sales stated, *“It’s exciting when two companies combine products and resources to help make the job of mutual customers easier and more efficient.”*

Aqubanc provides Blackbaud users with Digital Check, Kodak and Opex image scanners and Zebra printers for use with software for gift entry and gift processing. These technologies accelerate how checks are deposited using the Check 21 Pass™ process and how data is recognized from the donation and order fulfillment documents without the use of barcodes, long scan line or other distracting marks. This is the first set of technologies to make nonprofit’s Development and Operations groups equally happy.

## **Aqubanc Company Information**

Aqubanc, LLC is a leading reseller of Check and Form Processing Solutions. Aqubanc® was formed by James Cowen in 2003, and together with the combined industry expertise and direct experienced of other seasoned professionals, has set out to serve the needs of nonprofits and organizations in need of robust, easy-to-use and affordable solutions. Aqubanc pursues the highest mission possible: *Bank on Accuracy*®. Together with their customers, Aqubanc builds the kind of relationship that allows every customer to *Steward Your Resources*™. Aqubanc is based in Buffalo Grove, IL.

## **Blackbaud Company Information**

Blackbaud is the leading global provider of software and related services designed specifically for non-profit organizations. Approximately 13,000 organizations use Blackbaud products and consulting services for fundraising, financial management, business intelligence and school administration. Blackbaud's solutions include *The Raiser's Edge*™, *The Financial Edge*™, *The Education Edge*™, *The Patron's Edge*™, *Blackbaud® Net Community*™, *The Information Edge*™, *WealthPoint*™ and *ProspectPoint*™ as well as a wide range of consulting and education services. Founded in 1981, Blackbaud is headquartered in Charleston, SC and has operations in Toronto, Ontario; Glasgow, Scotland; and Sydney, Australia.

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